

Sample of the Buyer Questionnaire

As a professional in the Real Estate industry, it is important for me to know as much as possible about you, your family, your needs and your wants. Please fill out this questionnaire in as much detail as possible in order for me to help you in your search for a home. Thank you.

1. Have you ever bought or sold a house before? Yes [] No []
Where and how long ago? _____

2. Do you have a home to sell before you purchase your next home? Yes [] No []
Is it currently on the market? Yes [] No []
What is the name of the company representing the sale of your home?
_____ Agent Name _____
Phone (____) _____

3. Are you currently leasing or renting? Yes [] No []
How much time is left on your lease? _____

4. Before today have you been looking with any other agents? Yes [] No []
If yes, how recently? _____
Company _____ Agent _____

5. Are you currently in an exclusive buyer agency contract? Yes [] No []

6. How soon do you need to be in your next home? _____

7. Which part of _____ are you most familiar with?
North [] West [] South [] East [] _____

8. In which part of _____ are you most interested in living?
North [] West [] South [] East [] _____

9. Do you know others that live in this area? Yes [] No []

10. Would you prefer to see a Resale [] or a new home [] or both []?
Please explain _____

11. Have you visited any new homes or models? Yes [] No []
New Home Builders _____



12. What price range have you considered? _____

13. What payment range have you considered? _____

14. Have you arranged financing yet? Yes [] No []
Company _____ Agent _____
Phone (_____) _____

15. Do you need assistance in arranging financing? Yes [] No []

16. What size home do you live in currently? _____
What size home do you desire to move into next? _____

17. Do you have any special requirements which need to be met?

18. Is having schools nearby important to you? Yes [] No []

19. How many bedrooms do you currently have? _____
How many bedrooms do you wish to have in your next home? _____

20. How many bathrooms do you currently have? _____

How many bathrooms do you wish to have in your next home? _____

21. How many stories is your current home? _____
How many stories do you wish to have in your next home? _____

22. Is lot size important? Yes [] No []
Explain: _____

23. What style of home is important to you and your family? _____

24. Is having a view important? Yes [] No []
Explain: _____





Turning your real estate dreams into reality

25. Have you seen any home before today that you liked? Yes [] No []

If so, what kept you from owning it? _____

26. If we find you a home today that fits your needs and wants, can we make an offer to purchase it now? Yes [] No []

If no, please explain: _____



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